## OFFICE OF THE WASHINGTON STATE LIQUOR CONTROL BOARD

April 9, 1997

The regular meeting of the Washington State Liquor Control Board was called to order at 9:30 a.m., Wednesday, April 9, 1997, in the Board Conference Room, fifth floor, Capital Plaza Building in Olympia, by Chairman Nathan S. Ford, Jr. Board Member Charles F. Brydon was present. Board Member Jesse Farias was ill and not present. Assistant Attorney General Kim O'Neal was present. Sue Vanderburg was the Recording Secretary.

Approval of Minutes. Chairman Ford called for approval of the Board meeting minutes for April 1 and April 2, 1997 meetings which the Board Members had reviewed.

Board Member Brydon moved approval of the above referenced minutes as written, Chairman Ford seconded the motion and it carried.

Product Sales & Services - Agency Vendor Appointment, Agency No. 672, Maple Falls. Mike Donaldson, Director, Product Sales & Services, recommended the Board approve the appointment of Virginia Stoothoff to the position of Agency Vendor for the Maple Falls Agency, No. 672, effective May 1, 1997. He said District Manager Lori LeMay has interviewed seven candidates and recommended Ms. Stoothoff. Mr. Donaldson highlighted Ms. Stoothoff's qualifications which include retail experience, merchandising and bookkeeping.

Board Member Brydon moved approval of the recommendation, Chairman Ford seconded the motion and it carried.

Product Sales & Services - Store Manager In Training (SMIT) Program
Mike Donaldson, Director, Product Sales & Service, briefly explained the
SMIT Program and introduced George Dailing a SMIT student who
works at Seattle-Queen Anne No. 77, and his Preceptor, Store Manager
Darlene Shuart of Bellevue-North No. 98.

Resp to Costco RFP 5531

CASE NO. CV04-0360P

EXHIBIT NO. 147

Page 2 April 9, 1997

On behalf of the Board, the Chairman welcomed and thanked them for their work in the program.

Product Acquisition & Distribution - Midori Melon Liqueur. Hal Bellerud, Supply Officer/Spirits, presented the following three items on behalf of Gary Thompson, Liquor Purchasing Agent. Mr. Bellerud reported the supplier of Midori Melon Liqueur is requesting a permanent 50 ml listing of this product. Based on the past sales record, Mr. Bellerud indicated there would not be an ongoing demand for this particular product. Therefore, he recommended the Board approve a one-time-only listing and authorize the supplier to ship 250 cases of the product.

Board Member Brydon moved approval of the recommendation, Chairman Ford seconded the motion and it carried.

## Product Acquisition & Distribution - Jacob's Well Bourbon. Hal

Bellerud, Supply Officer/Spirits, recommended the Board approve the request for an introductory one-time-only listing of 50 ml of Jacob's Well Bourbon and authorize the supplier to ship 150 cases.

Board Member Brydon moved approval of the recommendation, Chairman Ford seconded the motion and it carried.

## Product Acquisition & Distribution - Dekuyper Peachtree Schnapps.

Hal Bellerud, Supply Officer/Spirits, recommended the Board accept the offer of a one-time-only on-pack consisting of a 50 ml bottle of Dekuyper Mad Melon Schnapps and a 50 ml bottle of Dekuyper Hot Damn! Schnapps attached to a 750 ml bottle of Peachtree Schnapps Liqueur, and authorize the supplier to ship 800 cases of the product.

Board Member Brydon moved approval of the recommendation, Chairman Ford seconded the motion. Discussion ensued and the Chairman asked if the price for the on-pack would be the same as the regularly packaged product and if the supplier would be invoiced for the liter tax on the 50 ml bottles. Mr. Bellerud replied in the affirmative to both questions. The motion was restated and carried.

Resp to Costco RFP 5532 Page 3 April 9, 1997

## OTHER BUSINESS

Federal Way Police. Gary Gilbert, Director, Education & Enforcement, read into the minutes the following statement for clarification purposes.

"On April 2, 1997, Federal Way Police Chief Ron Wood appeared before the Board to discuss issues related to Café Arizona in Federal Way. During his remarks, Chief Wood also expressed concerns about the Dragon Palace, a class H restaurant in Federal Way, and the manner in which agents of the Board had handled an underage birthday party at that facility which occurred on March 21, 1997.

For the Board's information and for the record, Chief Wood's concern was investigated and Liquor Agents Jim McDonald and Ui Kim responded to the matter appropriately involving the Federal Way Police Department and subsequently reinspected the event with the Federal Way Police Department later the same evening. The actions of the agents were in the best interests of the Board, the Federal Way Police Department and the licensee. The report on this matter is on file."

Washington Wine Month. Steve Burnell, Wine Program Manager, recommended the Board approve changing of the Washington Wine Month from August to September this year. The Warehouse will be moving in July and the change would help ease the situation. He said the delay would also help in broadening the interest of the state residents in Washington Wines.

In addition, he recommended the Board work in conjunction with the Washington Wine Commission to expand the interest and awareness of Washington Wine Month and Washington wines.

Board Member Brydon moved approval of the recommendations, Chairman Ford seconded the motion. Discussion ensued and Board Member Brydon indicated that he and Mr. Burnell met with Mr. Burns from the Wine Commission last week. He said the commission is concerned over the decreasing wine sales and is very interested in any efforts to reverse that trend. Chairman Ford noted the Washington Wine

Resp to Costco RFP 5533 Commission is an organization established by a statute. The motion was restated and carried.

Meeting Recessed. The meeting was recessed at 9:45 a.m. to a work session to discuss with Gary Gilbert and Rex Prout of Education & Enforcement the issues related to administrative violations.

Chairman

**Board Member** 

Attest:

**Board Secretary** 

Resp to Costco RFP 5534